

S. No.	Company Name	RFP Clause Sub Clause	Clause as stated in RFP	Requests /Suggestions	Query Response
1	KPMG Assurance and Consulting Services LLP, Gurgaon, India	-	-	The project involves multi-disciplinary expertise and coordinated efforts to undertake the scope for effective and expected outcome. Therefore, it is requested that consortium/Joint ventures/sub-Contracting may please be allowed. Sub. Contracting For larger participation and considering the diverse scope of work few activities may need to be outsourced by the firm. It is requested to allow the sub-contracting of few services/activities of scope with a condition that the value of such services should be lesser than 30% of the quoted cost.	No Change
2		Clause No. 6 Bid Security	A bid security (refundable) of Rs. 50,000/- (Fifty Thousand Rupees only) in the form of a Demand draft drawn in favor of "Madhya Pradesh Tourism Board, Bhopal" Payable at Bhopal has to be submitted along with the EOI response. Bids received without or with inadequate EOI bid security shall be liable to get rejected. In case of non-selection, the bid security amount will be refunded to the bidder. Bid securities of successful organizations will be retained till acceptance of LOE. After receiving of acceptance of LOE the bid security amount will be returned.	We request the authority to considering submission of bid security declaration as per the directive of Ministry of Finance.	Bid Security is refundable in all cases, No Change
3		Clause No. 10.3	For each project MPTB will provide a certain time limit depending upon the project. The timeline for completion of project will be finalized with selected	The project shall involve several interlinked tasks ranging from data review and analysis, market research, assessment and case studies / benchmarking, financial and structural analysis	No Change.

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			agency/ organization at the time of awarding the assignment. .	etc. for which we request that provisioned time, frame deliverables and payment terms may kindly be specified.	
4		Clause No. 10.5	Deliverables will be decided at the time of awarding the assignment to the impanelled organization/agency, which will be part of agreement I. The firm shall have technical, academic and financial capabilities as below. a) Experience: - The firm/agency should have minimum 5-year experience in conceptualization/planning/content development/designing/curatorial work for Museums/Heritage and Cultural Interpretation Centres/Theme Parks at National/International/State level and must have accomplished at least one such project with Central /State Govt. (Experience/completion certificate should be attached). Only completed works will be considered for experience. b) Financial: - The organization/agency should have: - 1. Pan/GST registration (certificate should be attached) 2. Annual average turnover at least 75 lakh in last 3 years (FY 2017-18, 2018-19, 2019-20)		
5		Clause No. 12(ii)	I. The firm shall have technical, academic and financial capabilities as below. a) Experience: - The firm/agency should have minimum 5-year experience in conceptualization/planning/content development/designing/curatorial work for Museums/Heritage and Cultural Interpretation Centres/Theme Parks at National/International/State level and must have accomplished at least one such project with Central /State Govt. (Experience/completion certificate should be attached). Only completed works will be considered for experience. b) Financial: - The organization/agency should have: - 1. Pan/GST registration (Certificate should be attached) 2. Annual average turnover at least INR 50 Cr. in last 3 year for the lead member (FY 2017-18, 2018-19, 2019-20) (Audited copy of balance sheet & copy of certificate issued by CA with UDIN Should be enclosed) and annual average turnover at least INR 75 lakhs in	It is submitted that the evaluation criteria as per this clause be reformulated for generating more competition and leading to more technically and financially sound firms/companies to participate. a) Experience : the firm /agency should have minimum 5-year experience in conceptualization /planning/designing for projects including Heritage/tourism-based Cities/Parks/Centers/Complexes/Regions /Hubs/ townships and clusters. Experience of working with Central /State Government would be preferred. Experience/completion certificate should be attached for completed project. For ongoing assignments contract document /letter of award/self-attestation of the authorized signatory shall be considered. b) Financial: The organization/agency should have: 1. Pan/GST registration (Certificate should be attached) 2. Annual average turnover at least INR 50 Cr. in last 3 year for the lead member (FY 2017-18, 2018-19, 2019-20) (Audited copy of balance sheet & copy of certificate issued by CA with UDIN Should be enclosed) and annual average turnover at least INR 75 lakhs in	No consortium /JV is allowed for bidding.

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6			(Audited copy of balance sheet & copy of certificate issued by CA with UDIN should be enclosed)	last 3 year for the consortium member (FY 2017-18, 2018-19, 2019-20) (Audited copy of balance sheet & copy of certificate issued by CA with UDIN should be enclosed)	
	Clause No. 13		The organization should have team either on board or on consulting basis (for team members on board, certificate of organization should be attached and / or for consulting members, Affidavit from members should be enclosed) Project Manager: - Should have bachelor's degree in architecture / civil engineering with minimum 5 year of experience in similar projects. a) Museum Curators: - Should have diploma in museology with minimum 5 year of experience in similar field. b) IT Engineer/Multi Media expert: - Should have relevant degree with minimum 3 year of experience in Museum projects. c) Exhibit Designer/interior designer/graphic designer: - Degree or diploma in relevant field with minimum 3 year of experience in similar projects. Note: - Qualification & experience certificates must be enclosed.	It is submitted that the evaluation criteria as per this clause be reformulated for generating more competition and leading to more technically and financially sound firm/companies to participate. a) Project Manager: - Post Graduate in Urban & Regional Planning /M. Arch /Masters in Urban Design/MBA or its equivalent with minimum 7 year of experience in similar projects. b) Finance experts: should have MBA or equivalent with 5 years of experience in similar project. c) Design expert (Architect /Urban Designer): B. Arch/M. Arch/Master in Urban Design / or its equivalent with 5 year of experience in similar projects. d) Subject Matter Expert: MBA /PGDBM/M Plan or its equivalent with 5 year of experience in similar projects. Similar project shall include Heritage /tourism-based cities /parks/ Centre/ Complexes/ Regions /Hubs/township and clusters.	No change

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Clause 14

S. No.	Parameters	Marking Criteria	Max. Marks (Nos.)
1	Organizational Existence:- Organization/ Individual having minimum 5 years of existence/ experience.	Existence:- Till 5 years 0 marks. Above 5 years for every block of 5 years 1 mark up to maximum 5 marks	5
2	Experience:- Projects experience related to Museum or similar projects (Successfully completed with Govt. organization).	Upto 1 project 2 Marks and for every project 2 marks each. (Max. 10 Marks)	10
3	Turn Over:- Marks will be provided on the basis of financial strength of the organization. (Minimum average turnover of 0.75 Cr. in last 3 financial Yrs. i.e. 2017-18, 2018-19, 2019-20)	For Av. Turn over from 0.75 Cr to 1cr. - 5 marks For Av. Turn over more than 1.0 Cr upto 2.0 Cr. - 10 marks For Av. Turn over above 2.0 Cr.- 15 marks	15
4	Project Team:- marks will be provided on the basis of experience of team members of organization	1. Project Manager:- For relevant experience less than 5 year- 0 Marks For relevant experience Min. 5 years and upto 6 years - 5 Marks Relevant experience more than 6 & up to 10 years. - 7 Marks Relevant experience more than 10 years - 10 Marks 2. Museum Curator:- For relevant experience less than 5 years- 0 Marks Experience in relevant field from 5 years to 6 years. - 2 marks Experience in relevant field more than 6 years & up to 8 years - 4 marks	20 marks

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1	Organizational Existence:- Organization/ Individual having minimum 5 years of existence/ experience.	Existence:- Till 5 years 0 marks. Above 5 years for every block of 5 years 1 mark up to maximum 5 marks	5
2	Experience:- Project's experience related to Museum or similar projects (Successfully completed with Govt. organization).	Upto 1 project 2 Marks and for every project 2 marks each. (Max. 10 Marks). 2 Projects : 10 Marks. 3 Projects : 15 Marks. 4 Projects : 20 Marks.	30
3	Turn Over:- Marks will be provided on the basis of financial strength of the organization. (Lead member)	Greater than Rs 150.00 Cr : 15 Marks between Rs 100.00 Cr to Rs 150.00: 10 marks, Between Rs 50.00 Cr to Rs 100.00 Cr : 5 Marks	15
4	Project Team:- marks will be provided on the basis of experience of members of organization	1. Project Manager:- 5 2. Finance Expert 5 3. Design Expert(Architect / Urban Designer) : 5 4. Subject Matter Expert : 5	20 marks
6	Presentation by organization:-	1. Brief introduction about organization 2. Past experience on preparation of centrally/ state funded projects. 3. Specialized team and their	40

S. No.	Parameters	Marking Criteria
1	Organizational Existence:- Organization having minimum 5 years of existence/ experience.	No Change
2	Experience:- No Change	No Change
3	Turn Over:- No Change	No Change
4	Project Team:- No Change	No Change
5	Project Cost:- No Change	No Change
6	Presentation by organization:- No Change	No Change

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The last date of submission of EoI is 3rd April 2021

In view of the above suggestion and clarifications, we request that the timeline for EoI submission be suitably extended by 2 weeks from the EoI submission End date.

No Change

4. **expertise for conceptualization & planning of Museums or similar projects in MP.**
Approach & Methodology for developing tourism & showcasing Madhya Pradesh through theme-based Museums or similar projects.